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EXECUTIVE

April 6, 2000

Mr. David Waddell
Executive Secretary
Tennessee Regulatory Authority
Docketing
Telecommunications Division
460 James Robertson Parkway
Nashville, TN 37243-0505

Re: Application of BroadStreet Communications, Inc. for a Certificate of Convenience and Authority to Provide Facilities-Based and Resold Local Exchange Service and Intrastate Interexchange Telecommunications Services Within Tennessee (the "Application"); Docket No. 00-00249

Dear Mr. Waddell:

At the request of Darrell Whitis, BroadStreet Communications, Inc. has enclosed for review by the Tennessee Regulatory Agency an original and thirteen (13) copies of the enclosed Information Request and amended Exhibit 7 to the Application.

Please date stamp one copy of each of the enclosed documents and return them to me in the postage-paid envelope provided to the undersigned.

Should there be any questions or additional information required, please do not hesitate to contact me at (202) 857-6223. Thank you.

Respectfully Submitted,



Louis J. Grimmelbein
Attorney

Enclosures

BROADSTREET COMMUNICATIONS, INC. (00-00249)

INFORMATION REQUEST

TECHNICAL QUALIFICATIONS:

Provide the following information:

1. Geographic area coverage: Nashville, Memphis, Knoxville, entire state, etc. Specify the areas which will be excluded.

BroadStreet Communications, Inc. ("BroadStreet") will provide its telecommunications services throughout the entire state of Tennessee, other than in those areas of the state served by incumbent LECs that qualify under existing federal and state law for rural exemption status under Section 251(f) of the federal Telecommunications Act of 1996.

2. Location of switches – i.e., cities

BroadStreet will initially provide its telecommunications services in the cities of Knoxville, Bristol, Johnson City, and Kingsport

3. Method of deployment

BroadStreet intends to offer its telecommunications services primarily by using its own facilities but also utilizing, where necessary, the resold facilities of other carriers.

After receiving regulatory approval from the Tennessee Regulatory Agency, BroadStreet intends to enter into interconnection agreements with Bell South, GTE, and Sprint/United. After entering into these interconnection agreements, BroadStreet intends to commence providing its telecommunication services in Tennessee as expeditiously as possible.

4. Type of equipment: DMS-100 or 5ESS, etc. Fiber Rings, etc.

BroadStreet's network will consist of service nodes that are connected through leased or owned fiber lines or ILEC/CLEC provided DS-3s to multiple central offices where BroadStreet will have installed DSL (DSLAM), ATM and convergent switching equipment, including the latest advanced DSL technology from established equipment vendors such as Lucent and Copper Mountain and data convergence system 7 switches (SS7) from switch vendors such as Lucent, Sonus Networks, Inc., Salix Technologies, Inc. and Castle Networks.

FINANCIAL QUALIFICATIONS:

Please provide the following information:

1. Equipment to be deployed.

See answer to question number 4 under Technical Qualifications.

2. Cost of Equipment.

BroadStreet estimates that it will spend an aggregate of approximately \$15 million for calendar years 2000 through and including 2004 to purchase equipment for its operations in Tennessee.

3. Sources for funding the Tennessee network, equipment, UNEs: cash, loan commitments, vendor credits, letters of credit, etc. (complete detail).

BroadStreet possesses the sound financial support that is necessary to effectively procure, install and operate the facilities and provide the telecommunications services outlined in BroadStreet's application. BroadStreet has access to the financing and capital necessary to conduct its operations as specified in its application. In particular, BroadStreet has successfully raised \$60 million in equity capital investments from its current capital investors and has also obtained a \$120 million vendor financing commitment from Lucent Technologies, Inc.

MISCELLANEOUS:

Please provide the following information:

1. Applicant's involvement in pertinent mergers, acquisitions, etc. Provide a chart, if applicable, regarding the Applicant's corporate structure.

BroadStreet has not been involved, and is not currently involved, in any pending mergers and acquisitions. It is a recently formed start-up company. It is a wholly-owned subsidiary of its parent company, BroadStreet Communications, LLC, which will not be directly offering any telecommunications services to the public. BroadStreet is currently owned by its venture capital investors and senior management. BroadStreet is also the parent of a wholly-owned subsidiary, BroadStreet Communications of Virginia, LLC, which will be its operating entity in the Commonwealth of Virginia.

2. Identify all complaints filed with state and federal regulatory agencies involving your company or affiliated entities. Identify the nature of the complaint, which governmental agency or office received the complaint, how was the complaint resolved?

There are no complaints filed with the state or federal regulatory agencies against BroadStreet.

Exhibit 7

BroadStreet Communications, Inc.

Tennessee IntraLATA Presubscription Implementation Plan

Introduction

BroadStreet Communications, Inc. ("BroadStreet") has in place a process that will give end user customers the opportunity to designate a carrier for their intraLATA toll call traffic in those market areas in which BroadStreet is a facilities-based local exchange service provider. IntraLATA toll calls will automatically be directed to the designated carrier without the necessity of dialing an access code.

Methodology

BroadStreet will deploy Two-PIC (presubscribed interexchange carrier) technology in its switches. This technology will enable the customer to separately presubscribe intraLATA service and interLATA service to the same or different carriers. Although a service may be presubscribed, users may reach any carrier by dialing the appropriate access code. All eligible BroadStreet end user telephone line numbers will be presubscribed according to this plan.

Availability

BroadStreet intends to offer services in all the LATAs located in the state of Tennessee.

Subscriber Practices

When customers enroll for service with BroadStreet, BroadStreet representatives will provide alternative carriers' names and contact telephone numbers (if provided by the carrier) to customers in random order upon customer request. BroadStreet representatives will not discuss alternative carrier rates or services and will not provide customers with carrier identification codes or access dialing instructions. BroadStreet representatives will not initiate or accept three-way calls from alternative carriers to discuss presubscription.

BroadStreet will not ballot or allocate its customer base. BroadStreet will accept as a bona fide PIC a selection of "No PIC" as a choice, and customers who do not choose a carrier will be designated "No PIC". Such customers will have access code dialing capability to reach participating intraLATA carriers. BroadStreet will provide customers with a confirmation, notifying them of their PIC selection (BroadStreet or an alternative carrier).

Carrier Practices

Carriers will have the option of offering intraLATA service only or interLATA and intraLATA service. BroadStreet will notify potential carriers sixty days prior to the initial availability of presubscription in specific market areas and provide forms of non-disclosure and

participation agreements. Carriers will have the option of participating in any or all of such areas. Carriers will be required to return a completed non-disclosure agreement and participation agreement(s). Participating carriers will be requested to submit Access Service Requests/Translation Questionnaires to the access tandem owner and BroadStreet.

BroadStreet will not participate in billing disputes concerning intraLATA service between alternative competing carriers and their customers.

Proposed Implementation Schedule

Implementation of this plan will be concurrent with the commencement of offering service in the state of Tennessee.

Network Information

All originating intraLATA traffic initially will be routed through the incumbent local exchange carrier ("ILEC") access tandem or through direct trunks between the BroadStreet switch and the carrier locations, which may be used when traffic volumes warrant. Carriers must have Feature Group D trunks in place (or ordered) between their points of presence and the ILEC access tandem(s).

BroadStreet will route all originating intraLATA traffic to the designated carrier and will only block traffic at the request of the customer or in compliance with regulatory requirements. Requests from carriers to block traffic or to remove customers from their networks will not be honored. Calls that cannot be completed to a carrier will be routed to an announcement.

Presubscription Changes

Alternative carriers shall submit PIC changes to BroadStreet using the customer account record exchange ("CARE") system via facsimile or other paper medium. BroadStreet will respond with PIC confirmation or rejection information using the CARE format. Details of the process, including the CARE system, will be provided as part of the correspondence with the carriers.

A \$5.00 PIC change charge may be assessed against the customer for each eligible line where a PIC change is made.

In an effort to reduce unauthorized PIC changes, BroadStreet will offer intraLATA PIC freeze service to all customers at no charge. A PIC freeze can only be initiated or removed by the customer requesting it through a BroadStreet representative.

Ported Telephone Numbers

For customers who change their local exchange service provider from an ILEC to BroadStreet and retain their ILEC telephone number, BroadStreet, as part of the CARE process,

will provide the presubscribed interexchange carrier-select with both the retained ILEC telephone number and the assigned BroadStreet telephone number.

Access to Operator Services and Directory Assistance

Nondiscriminatory access to other carriers of telephone numbers, Operator Services and Directory Assistance will be available through the customer's local exchange carrier or interLATA carrier.

Anti-Slamming Procedures

BroadStreet will follow several procedures intended to prevent any slamming or cramming. First, BroadStreet will not change, or direct another carrier to change, a customer's presubscribed interexchange or local carrier without a LSR from the local exchange carrier, an ASR from the interexchange carrier, and either an executed letter of agreement from the customer or a receipt of a proper verification from an independent third party of the customer's request for such change. Second, BroadStreet will use a clear, detailed billing format that will plainly identify charges to its customers. Third, BroadStreet's customer care representatives will work as liaisons between customers and interexchange carriers to resolve any complaints or seeming inconsistencies in billing. Finally, BroadStreet will comply fully with all requirements imposed by federal or state law, including truth-in-billing rules issued by the Federal Communications Commission ("FCC"), the FCC anti-slamming rules, and TRA Rule 1220-4-2-.56, Sections (2)-(6)

TRA and FCC Rules

BroadStreet will comply with all rules of the TRA and the FCC concerning intraLATA toll dialing parity.